



Thank you for your interest in Rideau View.

As you may know, Rideau View is first and foremost a "Golfers' Golf Club." This is reflected in our motto, "Where Golfers Belong." The golf course, game improvement facilities and instructional programs are our top priority and are designed to enable all members, from juniors getting their first taste of the game, to seasoned competitive veterans, from individuals to friends and families – to enjoy the game of golf.

Consistent with our goal to be the top golf facility in Eastern Ontario and Western Quebec, Rideau View allocates close to one million dollars annually for on-going maintenance and improvements to our golf course. Under the watchful eye of Gord MacMillan, our Course Superintendent for almost 30 years, it is no surprise that Rideau View is once again rated in Canada's Top 100 by SCOREGolf Magazine.

A big part of enjoying the game for many golfers is being able to work on their game and improve. Paul Sherratt (Head Professional), Matt Robinson (Director of Instruction and Program Development), and Assistant Professional, Tim Sewter, have designed a full suite of coaching programs for juniors, adults and families. Three years ago, Rideau View constructed a \$250,000 state-of-the-art Teaching and Club Fitting Centre to facilitate the many coaching programs provided by our award-winning golf professionals.

In addition to golf, we have a number of social activities every month throughout the season, including our very popular Saturday Nine & Dines, mixed golf/dinner events, themed dinners and more.

The cornerstone of our social activities and clubhouse is our Food & Beverage team, led by Jason Walmark, our Assistant General Manager, and Executive Chef Stephanie Dubowski. Both Jason and Chef Stephanie have a number of years of experience in food and beverage service within the golf industry, including the prestigious Nicklaus North golf facility in Whistler, BC.

The following pages provide information on our membership categories and fees for the 2017 golf season. Please contact me if you have any questions, or would like to come by the club to discuss the membership options and fees in more detail.

Regards, Steve Ducat General Manager Rideau View Golf Club

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2017 MEMBERSHIP CATEGORIES

FULL-PLAYING GOLF MEMBERSHIP CATEGORIES

Rideau View's fully privileged membership categories are age-based, as follows:

SENIOR 40 years of age or more as of Jan 1, 2017
INTERMEDIATE 'C' 33 to 39 years of age as of Jan 1, 2017
INTERMEDIATE 'B' 26 to 32 years of age as of Jan 1, 2017
INTERMEDIATE 'A' 19 to 25 years of age as of Jan 1, 2017

Each category has full golfing privileges, without any tee time restrictions.

FAMILY MEMBERSHIP CATEGORIES

Rideau View is recognized as having one of the leading Junior Golf programs in the country. In support of our Junior initiatives, the club introduced three new categories in 2015, to provide parents with an opportunity to join Rideau View and spend time golfing with their children as well as learning the game together as a family. As a result, family membership increased significantly over the past season.

These Family categories are as follows:

FAMILY-1

In the FAMILY-1 membership category, both parents are full-playing members and have one or more children that are Junior members. Junior members are generally from 8 to 18 years of age. Both parents can participate in all leagues and tournaments and do not have any restrictions on when they can golf or on the number of rounds played.

The Initiation Fee for new FAMILY-1 Members would be the fee listed in the following MEMBERSHIP FEES section, based on the age of the oldest parent.

The Annual Membership Fees would be based on the appropriate 2017 Couples rates, which are also listed in the MEMBERSHIP FEES section. One of the benefits of being a Family member at Rideau View is that there are no Annual Membership Fees for their Junior Members.

An additional benefit for new FAMILY-1 Members is that they will receive three (3) complimentary Family Coaching Clinics from our professional staff at the start of the 2017 season (description follows).

FAMILY-2

In the FAMILY-2 membership category, one parent is a full-playing member and one parent is a limited golf member, and they have one or more children that are Junior members. Junior members are generally from 8 to 18 years of age. The full-playing member can participate in all leagues and tournaments and does not have any restrictions on when he/she can golf or on the number of rounds played.

The Limited Golf Parent can play a maximum of 20 rounds, and can play in all club tournaments and leagues. Each league or tournament round will count towards their 20-round maximum. The Limited

Golf Parent can golf after 1:00PM on weekends and holidays, which is the same policy that applies to all Junior members.

The Initiation Fee for new FAMILY-2 Members would be the fee listed in the following MEMBERSHIP FEES section, based on the age of the oldest parent.

One of the benefits of being a Family member at Rideau View is that there are no Annual Membership Fees for their Junior Members.

An additional benefit for new FAMILY-2 Members is that they will receive three (3) complimentary Family Coaching Clinics from our professional staff at the start of the 2017 season (description follows).

FAMILY-3

In the FAMILY-3 membership category, both parents are limited golf members, and have one or more children that are Junior members. Junior members are generally from 8 to 18 years of age. The Limited Golf Parents can play a combined maximum of 40 rounds during a season, and can play in all club tournaments and leagues. Each league or tournament round will count towards their combined 40-round maximum. The Limited Golf Parents can golf after 1:00PM on weekends and holidays, which is the same policy that applies to all Junior members.

The Initiation Fee for new FAMILY-3 Members would be the fee listed in the following MEMBERSHIP FEES section, based on the age of the oldest parent.

One of the benefits of being a Family member at Rideau View is that there are no Annual Membership Fees for their Junior Members.

An additional benefit for new FAMILY-3 Members is that they will receive three (3) complimentary Family Coaching Clinics from our professional staff at the start of the 2017 season (description follows).

LIMITED GOLF SPOUSE/PARTNER MEMBERSHIP CATEGORY

In addition to the new Family membership categories we introduced in 2015, we also introduced a new category called LIMITED GOLF SPOUSE/PARTNER. This is intended to provide couples, who do not have Junior-aged children interested in golf, with an opportunity to be members of Rideau View, even though one partner is interested in only limited golfing privileges. As a result, we have had many spouses/partners join in the last three seasons!

This new membership category will allow that individual to play a reasonable, yet limited amount of golf, at a cost effective fee, while their spouse joins as a full-playing member.

The LIMITED GOLF SOCIAL/PARTNER member can play a maximum of 20 rounds, as well as the Opening and Closing Tournaments, and can golf after 1:00PM on weekends and holidays.

The Initiation Fee for the Full-Playing Member would be the fee listed in the INITIATION FEE section above, based on the age of that individual. There is no Initiation Fee for the SOCIAL – SOCIAL/PARTNER.

An additional benefit for the LIMITED GOLF SPOUSE/PARTNER Member is that they will receive two (2) complimentary Adult Golf Camps from our professional staff (description follows).



FAMILY COACHING CLINICS

Three 1-Hour Clinics for Families

The Family Clinic is a great way for families to embrace the game and all its challenges together. The purpose of the Family Coaching Series is twofold: 1) to provide each member of the family with a solid foundation, both physically and emotionally, and 2) to identify an appropriate starting point in an individual performance plan. The Family Clinic Series is an innovative addition to all of the other benefits enjoyed by members of Rideau View.

The format of each clinic will be free flowing, in an environment where the participants will be encouraged to ask questions and direct the content of the clinic. Families will be encouraged to have the freedom to guide their Coach to discuss elements of the game that are applicable to their competency level with the hope that each Family will enjoy a special and personal clinic. This will provide each Family with an individual and personalized experience.

Clinic 1

The 1st clinic will focus on both Short Putting and Long Putting Skill Development. Each participant will understand the Fundamentals as they apply to the shortest and most important strokes in the game of Golf! Posture, Stance and Stroke will all be discussed and experienced.

Skill development in Putting will be demonstrated through drills, games and Family competitions that will surely produce smiles, laughs, and an environment where learning is optimal.

Clinic 2

During our 2nd Clinic, we will explore shots that take place very close to the green, which include Chipping and Pitching. Each Family member will be encouraged to identify what type of shot suits them best from similar situations, so they may observe there is no single right way to play ANY shot. Club selection and shot type, along with the fundamentals of Stance, Ball Position and Stroke will all be experienced through games, drills, and teaching aids.

Clinic 3

In the 3rd Family Clinic, we will move into our state-of-the-art Performance Center. Each member of the family will have an opportunity to gain an understanding of their own personal swing using our TrackMan swing and ball flight analysis system.

Fundamentals of the Golf Swing will focus on routines that occur before and after each shot. Physical routines will include establishing a Target, Alignment to the Target, Distance from the Ball, and Ball Position --- thereby embracing the significant importance of these often overlooked areas of the game that can otherwise prevent improvement.

TrackMan Data will be sent to each Family member following the clinic, which is a wonderful tool to have in establishing an individual performance plan.



ADULT GOLF CAMP

Two 1-Day Camps for Beginning Adult Golfers

The purpose of the Adult Golf Camp is twofold: 1) to provide individuals that are relatively new to golf with a solid foundation, both physically and emotionally, and 2) to identify an appropriate starting point in an individual performance plan. The Adult Golf Camp is an innovative addition to all of the other benefits enjoyed by members of Rideau View.

The Adult Day Camp will be a full 7.5 hour day and will have a 3:1 student/coach ratio. Morning training sessions will focus on the <u>Fun</u>damentals involved in all the facets of the game. With a primary focus on the Short Game, our new members can expect to gain the competency and confidence involved in an area of the game that constitutes over 60% of all shots.

Our new members will gain insight on 'Green Reading' and Putting, along with very short game shots around the greens, which include Chipping and Pitching. Participants will also be provided with Full Swing input applicable to their own individual style and physical attributes.

After lunch and a warm up, we will proceed to the golf course to play 9 holes. Each student will be provided with an assessment of their game in report form and by the end of the Camp, will have an understanding of etiquette and general rules of the game.

2017 MEMBERSHIP FEES

Similar to most private golf clubs, Rideau View has three fee components for most membership categories: 1) Initiation Fee, 2) Annual Membership Fees and 3) a Food & Beverage Minimum.

1) INITIATION FEES

The 2017 Initiation Fees are listed below:

SENIOR	(40 years of age or more as of Jan 1, 2017)	\$10,000
INTERMEDIATE 'C'	(33 to 39 years of age as of Jan 1, 2017)	\$6,000
INTERMEDIATE 'B'	(26 to 32 years of age as of Jan 1, 2017)	\$3,750

There are no additional Initiation Fee charges for spouses/partners.

With respect to Initiation Fees, Rideau View offers an extended payment plan option. For a \$250 Administration Fee, a new member can participate in our Initiation Fee extended payment plan, which allows for payment in equal annual amounts <u>over 15 years</u>. This annual installment is due in May of each year. The first installment would also include the \$250 Administration Fee.

Perhaps the most important aspect of our current Initiation Fee policies is that if a new member selects the extended payment plan and, for whatever reason, needs to resign prior to the completion of the 15-year payment term, they are NOT required to pay the outstanding amount.

2) ANNUAL MEMBERSHIP FEES

The 2017 Annual Membership Fees are listed in the 2017 Fee Schedule and Intermediate Fee Schedule, following this letter. This fee includes Club Storage/Cleaning and Locker/Supplies. <u>It</u> should be noted that Rideau View does not have any capital assessment levies.

3) F&B MINIMUMS

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The 2017 F&B Minimums are listed below:

	SENIOR	(40 years of age or more as of Jan 1, 2017)	\$600 per person
	INTERMEDIATE 'C'	(33 to 39 years of age as of Jan 1, 2017)	\$600 per person
	INTERMEDIATE 'B'	(26 to 32 years of age as of Jan 1, 2017)	\$300 per person
	FAMILY-1		\$1,200 per family
	FAMILY-2		\$900 per family
	FAMILY-3		\$600 per family
LIMITED GOLF SPOUSE/PARTNER		\$300 per person	
	SOCIAL		\$150 per person





2017 FEE SCHEDULE

MEMBERSHIP CATEGORY	ANNUAL FEES	INITIATION FEES	F & B MINIMUM
SENIOR INDIVIDUAL (40)	\$3.450	\$10,000	\$600
SENIOR INDIVIDUAL (41)	\$3,615	\$10,000	\$600
SENIOR INDIVIDUAL (42)	\$3,780	\$10,000	\$600
SENIOR INDIVIDUAL (43)	\$3,945	\$10,000	\$600
SENIOR INDIVIDUAL (44)	\$4,110	\$10,000	\$600
SENIOR INDIVIDUAL (45)	\$4,275	\$10,000	\$600
SENIOR INDIVIDUAL (46+)	\$4,375	\$10,000	\$600
SENIOR COUPLE (40 – 45)	TBD	\$10,000	\$1,200
SENIOR COUPLE (46+)	\$8,345	\$10,000	\$1,200
INTERMEDIATE	SEE INTERMEDIATE FEE SCHEDULE		
FAMILY-1 (Parents are Seniors)	\$8,345	\$10,000	\$1,200
FAMILY-2 (Parents are Seniors)	\$6,195	\$10,000	\$900
FAMILY-3 (Parents are Seniors)	\$3,635	\$10,000	\$600
LIMITED GOLF SPOUSE/PARTNER	\$1,820	N/A	\$300
JUNIOR (1 Parent is a Member)	\$335	N/A	N/A
SPONSORED JUNIOR	\$670	N/A	N/A
SOCIAL	\$760	N/A	\$150
"GROUP" INITIATION FEE			
Group of 3 to 4	As above	25% Discount	As above
Group of 5 to 7	As above	35% Discount	As above
Group of 8+	As above	Discount TBD	As above

- The Annual Fee amounts include Membership Dues, Club Storage, Driving Range and Locker Supply fees, if applicable. All Fees subject to HST. <u>Annual Fees can be paid in equal installments over an 8-month period, from November to June.</u>
- Rideau View Golf Club also offers a flexible installment plan for payment of Initiation Fees. With only a \$250 administration fee, new members can pay their initiation fee in <u>annual installments over a 15-year period</u>.
- Perhaps the most important aspect of our current Initiation Fee policies is that if you take the extended payment plan and, for whatever reason, you need to resign prior to the completion of the 15-year payment term, you are NOT required to pay the outstanding amount.
- **Senior** members will have attained the age of 40 prior to Jan 1.
- There are no fees for Juniors of Family category members.
- Limited Golf Spouse/Partner members must be the spouse or partner of a full-playing Senior or Intermediate member.
- ❖ Junior and Sponsored Junior members will not have attained the age of 19 prior to Jan 1.





2017 INTERMEDIATE FEE SCHEDULE

MEMBERSHIP CATEGORY	ANNUAL FEES*	INITIATION FEES**	F & B MINIMUM
INT A – 19	\$745	N/A	N/A
INT A – 20	\$830	N/A	N/A
INT A - 21	\$915	N/A	N/A
INT A – 22	\$1,000	N/A	N/A
INT A – 23	\$1,085	N/A	N/A
INT A – 24	\$1,170	N/A	N/A
INT A – 25	\$1,255	N/A	N/A
INT B – 26	\$1,380	\$3,750	\$300
INT B – 27	\$1,505	\$3,750	\$300
INT B – 28	\$1,630	\$3,750	\$300
INT B – 29	\$1,755	\$3,750	\$300
INT B – 30	\$1,880	\$3,750	\$300
INT B - 31	\$2,005	\$3,750	\$300
INT B – 32	\$2,130	\$3,750	\$300
INT C – 33	\$2,295	\$6,000	\$600
INT C – 34	\$2,460	\$6,000	\$600
INT C – 35	\$2,625	\$6,000	\$600
INT C – 36	\$2,790	\$6,000	\$600
INT C – 37	\$2,955	\$6,000	\$600
INT C – 38	\$3,120	\$6,000	\$600
INT C – 39	\$3,285	\$6,000	\$600
"GROUP" INITIATION FEE			
Group of 3 to 4	As above	25% Discount	As above
Group of 5 to 7	As above	35% Discount	As above
Group of 8+	As above	Discount TBD	As above

- The Annual Fee amounts include Membership Dues, Club Storage, Driving Range and Locker Supply fees, if applicable. All Fees subject to HST. <u>Annual Fees can be paid in equal installments over an 8-month period, from November to June.</u>
- Rideau View Golf Club also offers a flexible installment plan for payment of Initiation Fees. With only a \$250 administration fee, new members can pay their initiation fee in <u>annual installments over a 15-year period</u>.
- Perhaps the most important aspect of our current Initiation Fee policies is that if you take the extended payment plan and, for whatever reason, you need to resign prior to the completion of the 15-year payment term, you are NOT required to pay the outstanding amount.
- ❖ Intermediate 'C' Members will not have attained the age of 40 prior to Jan 1.
- ❖ Intermediate 'B' Members will not have reached the age of 33 prior to Jan 1.
- ❖ Intermediate 'A' Members will not have reached the age of 26 prior to Jan 1.